



# Pacific Energy Service and Facilities, Inc.

## Lodging Industry Energy Savings Leader

### About Pacific Energy

Pacific Energy has helped some of the country's largest hotel chains install new energy management systems and guest room energy controls in several premium hotel properties including Starwood Hotels, Marriott, Hilton, Hyatt and Embassy Suites. The company has also developed strong relationships with several flagship hotels in the San Diego area and has installed Telkonet Smart Energy™ systems at locations throughout the county.

The Premium Efficiency Cooling Program offers incentives and direct installation of controllers to assist hotels located in the SDG&E® service area to increase energy efficiency and reduce operating costs. Incentives are also available for retiring inefficient Packaged Terminal Air Conditioners (PTACs) and Packaged Terminal Heat Pumps (PTHPs) and replacing them with premium efficiency units.

Contact Conservation Services Group to learn more about the program and how you can save on energy costs for your business.

888.369.1608

[www.premiumcooling.com](http://www.premiumcooling.com)



Conservation Services Group presented Troy & Rebecca Hartmann, owners of Pacific Energy with an Excellence Award for superior energy efficiency during the 2010-2012 program

### The Million Kilowatt Hour Club

Pacific Energy Service and Facilities, Inc. was inducted into the Million Kilowatt Hour Club, receiving an Excellence Award for their contribution to the Premium Efficiency Cooling Program. Pacific Energy is a Better Business Bureau Accredited Business and California licensed general contractor specializing in hotel renovation and energy conservation projects nationwide, including Hawaii and the Caribbean. Troy Hartmann, CEO and founder, brings more than 20 years of experience to the energy management field.

Pacific Energy is a factory-authorized installer of Telkonet Smart Energy™ guest room controller systems. These controllers provide hotels with the potential for significant energy and cost savings by reducing energy usage up to 30% by automatically adjusting a room's temperature to maintain guest comfort. Pacific Energy recently completed a San Diego hotel project where they installed 197 Telkonet Smart Energy™ (TSE) controllers, with an estimated annual savings of 82,054 kWh, and demand reduction of 35 kW.



The company's knowledge of utility rebate programs has made the process cost-beneficial for their customers. Pacific Energy has been an active participant in the Premium Efficiency Cooling Program in recent years and completed a total of 18 hotel projects during the 2010-2012 program cycle alone. This included the replacement of 1,855 controllers and total energy savings is estimated at 485 kW and 1,175,869 kWh.

The Premium Efficiency Cooling Program is funded by California utility customers and administered by San Diego Gas & Electric Company (SDG&E®) under the auspices of the California Public Utilities Commission, through a contract awarded to Conservation Services Group. California customers who choose to participate in this program are not obligated to purchase any additional services offered by the contractor. The trademarks used herein are the property of their respective owners.